# Unclaimed Life Insurance Benefits By Courtney King

#### **CLOSING AN EXPENSIVE LOOPHOLE**

Imagine purchasing a life insurance policy to ease the financial burden on your family after your passing, and faithfully paying premiums for years or even decades. But following your death, your beneficiaries never see a dime because they don't know your policy exists.

And then imagine that the life insurance company keeps paying itself premiums out of the value of your insurance, even though it may have known of your death.

For many Americans, it's been an unfortunate reality. But many states, most recently Texas, have taken steps to see this unjust scenario doesn't keep occurring.



During the 1990s, many large insurers "demutualized," or converted from mutual companies owned by their policyholders to publicly traded stock companies. To do so, some states' laws required these companies to purchase the ownership interests of their policyholders. But the insurers discovered they'd lost contact with millions of those policyholders, some of whom were dead.

The discovery provided a window into the issue of unpaid life insurance benefits and ultimately sparked the first wave of multistate unclaimed property audits. These efforts, initially spearheaded by a 2009 investigation in Florida, ultimately involved 41 states including Texas, where the audits were overseen by the Comptroller's Unclaimed Property Division.

These audits identified a significant number of policies eligible for either payment or "escheatment," the turning over of unclaimed property to the state. They also uncovered significant discrepancies in the way life insurance carriers treated their obligations to pay retirement annuities and death benefits.



Insurers routinely use the Social Security Administration's Death Master File (DMF), a database of deceased individuals in the U.S., to stop annuity payments to deceased retirees. The auditors, however, found numerous cases in which insurers failed to pay death benefits on life insurance policies even when they knew their policyholders were listed in the DMF.

In such instances, if the policy beneficiaries failed to make a claim, the companies allowed the policy to "lapse" when the deceased stopped making premium payments, often keeping the policy proceeds for themselves in investment accounts.

California investigators even identified instances in which life insurers drained the cash value from policies by paying themselves the monthly premium until the policy's value ran out, leaving no death benefit available for the beneficiaries. Similar cases have been noted in Texas.

Many insurers under audit have entered into agreements with insurance regulators and unclaimed property administrators in participating states. **CONTINUED ON PAGE 3** 

## A Message from the Comptroller ALLIANCE GLOBAL LOGISTICS HUB

If you purchase life insurance, you're probably doing so in the hope that your loved ones will have some extra financial help after you're gone. But what if, after your passing, the insurance company just kept the money?



Believe it or not, it isn't an uncommon situation across the nation. Often, beneficiaries simply aren't aware of a policy's existence, but industry practices still generally call for them to notify the insurance company of a policyholder's passing — despite the fact that insurance companies often track deaths across the nation by using the Social Security Administration's Death Master File (DMF).

In the last five years, however, a number of states have enacted legislation requiring insurance companies to check the DMF against their client rolls regularly, shifting the responsibility of notification away from beneficiaries. I'm proud to say Texas just joined those states, with a new law approved in the recent Texas legislative session. And it's a story with significant implications for one of our agency's key responsibilities — the return of unclaimed property to Texans and their beneficiaries.

In this issue, we also examine the work of our Economic Growth and Endangered Species Management Division, which works with university scientists, federal regulators, industry stakeholders and communities to ensure we can protect endangered species in a way that also preserves private property rights and local economies. It's a program that has been lauded by the U.S. Fish and Wildlife Service for its effectiveness.

As always, I hope you enjoy this issue!

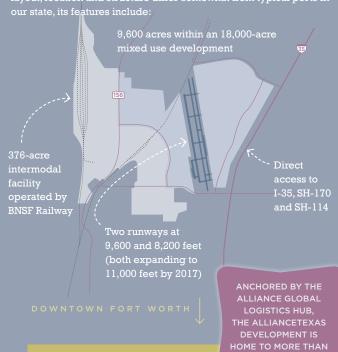
GLENN HEGAR

Texas Comptroller of Public Accounts

Texas' location and diverse economy offer unique trade opportunities and make it a critical gateway to global business. Our state boasts 29 OFFICIAL PORTS of entry that facilitated nearly \$650 BILLION in trade in 2015, trade that supports an estimated 1.6 MILLION TEXAS JOBS and adds \$224.3 BILLION to our gross state product annually. Our ports of entry benefit every part of our state. By highlighting them, we hope to emphasize their importance to a strong, diverse and

Glenn Hegar growing Texas economy.

### **GROWING STRONG**



#### **BY THE NUMBERS**

Alliance Global

263 MILLION

POUNDS OF AIR

LOADED AND

UNLOADED AT

**DIRECT AND** INDIRECT

425 COMPANIES.

**ECONOMIC** OUTPUT

**GROSS** DOMESTIC PRODUCT

DISPOSABLE PERSONAL

Source: AllianceTexas

FORT WORTH ALLIANCE IS ONE OF 29 OFFICIAL TEXAS PORTS OF ENTRY.

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## A 2013 Consumer Reports study found the average unclaimed life insurance benefit is about \$2,000.

The agreements are specific to each company but all impose an obligation on the insurers to:

- allow state auditors to compare policies against the DMF, using agreed-upon data matching techniques, to identify potentially deceased policyholders;
- perform due diligence to verify DMF matches and pay beneficiaries; and
- remit any unclaimed funds to the appropriate state governments.

The television news show 60 Minutes revived public interest in unclaimed life insurance benefits with a 2016 report on the issue. At that time, 25 insurers that had compensatory agreements had admitted no wrongdoing but agreed to pay more than \$7.4 billion in back payments for death benefits.

According to the Florida Office of Insurance Regulation, \$5 billion of this amount will go directly to identified beneficiaries and \$2.4 billion to state unclaimed property departments, which in turn will search for and pay beneficiaries. Up to an additional \$3 billion in unclaimed benefits are at stake nationwide from about 35 companies that didn't join an agreement and remain under investigation.

A 2013 Consumer Reports study found the average unclaimed life insurance benefit is about \$2,000.

#### **TEXAS' AUDIT FINDINGS**

In Texas, the Comptroller's office is charged with returning unclaimed property to its rightful owners. Since 2011, contract auditors working on behalf of the Comptroller's Unclaimed Property Division have identified more than \$178 million in unpaid insurance benefits due to Texans. So far, the Comptroller's office has returned more than \$41 million of this amount to its rightful owners (Exhibit 1).

According to the Texas Department of Insurance (TDI), 584 entities are licensed to issue life insurance policies in Texas. As of May 2017, the Unclaimed Property Division had authorized audit examinations of 40 major insurance companies and their subsidiaries. Many have signed agreements to allow the auditors to compare their policies against the DMF.

So far, the Comptroller's contract auditors have focused on major national companies, but smaller, Texas-based companies may be examined in the future.

#### **LIFE INSURERS' DUTIES**

Insurers note that the unpaid benefits make up only a small portion of the estimated \$600 billion they've paid to beneficiaries in the last decade. According to the American Council of Life Insurers, 98 percent of life insurance policies are paid to beneficiaries, and instances of beneficiaries failing to claim a policy are **CONTINUED ON PAGE 4** 

**EXHIBIT 1** TEXAS INSURANCE BENEFIT AUDIT FINDINGS, FISCAL 2013-2017 \$60 \$50 \$40 \$30 In Millions of Dollars \$20 \$10

Note: The data represent all abandoned insurance properties found by the state's contract auditors. We can assume that life insurance proceeds account for most of these findings, however, due to the types of insurance companies under audit. Source: Texas Comptroller of Public Accounts

rare. TDI reports insurers pay out about \$7.9 million in life insurance benefits daily in Texas alone.

Even so, the national wave of insurance company audits has spurred some debate — and legislation concerning the companies' basic obligations. These tend to revolve around two basic questions:

Whose duty is it to initiate payment on a policy? Historically, insurers have interpreted state insurance codes to require the beneficiary to file a claim and provide proof of death for funds to be "due and payable" (Exhibit 2). Insurers commonly included such language in their policies, which courts across the country have long recognized as contracts.

An increasing number of states, however, expect insurance companies to contact beneficiaries and initiate payment if they become aware of the death before any claim is made.

When do unpaid funds revert to the state? Under many states' laws, life insurance policies are presumed abandoned after the passage of a "dormancy period" — in Texas law, three years. The period usually begins when the policy is "due and payable," and life insurance companies traditionally have considered this to be when they receive a claim against the policy or other notification of a policyholder's death — or when a policyholder has passed a "limiting age," generally well beyond 100, and is assumed to be dead.

But many states believe the dormancy period should begin on the actual date of the insured's death, whether or not the insurer receives notification. Across the nation, however, multiple courts have ruled insurers are not legally required to determine whether a policyholder has died or seek out beneficiaries without a state law



mandating such action. In the last five years, more than two dozen states have supplied these laws.

#### A MODEL ACT AND STATE LEGISLATION

In 2011, the National Conference of Insurance Legislators (NCOIL) created the Unclaimed Life Insurance Benefits Act, also known as the NCOIL Model Act, as a standard to govern state unclaimed property policies. Among other elements, the model act requires insurers to make periodic searches of the DMF to identify deceased policyholders and their beneficiaries.

Numerous states have adopted their own versions of the NCOIL Model Act since its inception. In April 2016, for instance, Florida approved legislation changing the beginning of the dormancy period to the actual date of

#### **EXHIBIT 2**

### GENERAL MODEL: HOW UNPAID LIFE INSURANCE BENEFITS BECOME UNCLAIMED PROPERTY

#### **DORMANCY TRIGGER:**

"Due and Payable"

#### STATES W/OUT REQUIRED DMF REVIEW:

- Claim and proof of death from beneficiary

#### OR

- Insured's reaching "limiting age" (presumption of death)

#### STATES WITH REQUIRED DMF REVIEW:

- Actual date of death
- Date of confirmation of death as discovered by DMF review

**DORMANCY PERIOD** 

(Texas: 3 years)

**ESCHEATMENT** TO STATE **UNCLAIMED PROPERTY** DEPARTMENT

Source: Texas Comptroller of Public Accounts

death. This legislation also requires insurers to check the DMF against their life insurance clients annually.

At present, at least 25 states have adopted legislation requiring insurers to search the DMF at varying intervals (Exhibit 3). On May 19, 2017, Texas Governor Greg Abbott signed a Texas version into law.

Texas' Senate Bill 561, modeled on the NCOIL Act, amends the Texas Insurance Code to require insurers to compare their active life insurance policies against the DMF at least twice a year. This will apply to policies issued or renewed on or after Jan. 1, 2018. Earlier policies will not be subject to this requirement.

No later than 90 days after a DMF match is identified, the insurer must complete a documented, good-faith effort to confirm the death, determine if benefits are due and attempt to contact beneficiaries. If the match is confirmed, the proceeds will be considered unclaimed property three years after the date upon which the insurer attempted and failed to locate a beneficiary or authorized representative.

#### **SEARCHING FOR A MISSING POLICY?**

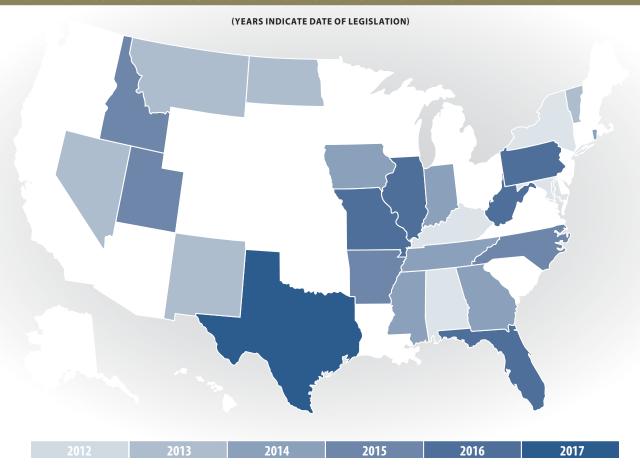
Texans can visit www.ClaimItTexas.org or call 800-654-FIND (3463) to search the state's unclaimed property database and file a claim.

To aid consumers, TDI has launched a Life Insurance Policy Locator Service. The agency reports it received 6,132 unique requests for the service between the October 2013 program launch and April 20, 2017. About 100 companies are participating in the voluntary service, representing 55 percent of the Texas market. To date, the program has united 1,538 beneficiaries with life insurance policies and annuities. Visit TDI's webpage for information on the program and tips for consumers: www.tdi.texas.gov/life/life.html.

And of course, remember that the best way to ensure beneficiaries receive the benefit of a policy is letting them know it exists. If you don't want to tell the beneficiary about a policy, at least let someone know such as your attorney, accountant or executor of your estate. FN

**EXHIBIT 3** 

#### STATES REQUIRING LIFE INSURERS TO MATCH POLICYHOLDERS AGAINST THE DEATH MASTER FILE



Sources: Annuity Outlook magazine: National Association of Unclaimed Property Administrators: Illinois General Assembly: and Chittenden. Murday & Novotny LLC

# Economic Growth and Endangered Species Management

By Jackie Benton and Bruce Wright

#### COMPTROLLER DIVISION PROTECTS ENVIRONMENT AND LOCAL ECONOMIES



Photo courtesy of Michael O'Brien.

Lizards and mussels and butterflies ... oh my! Texas has a variety of rare plant and animal species. Yet the federal government's primary tool for protecting such species, the Endangered Species Act (ESA), is often seen as an inflexible and costly law that can affect an area's agriculture, real estate development, construction and energy production.

In Texas, however, an effort is under way to assist landowners, communities and businesses in working effectively with the U.S. Fish and Wildlife Service (FWS), the federal agency that administers all ESA actions other than those concerning marine life. This science-based process, led by the Comptroller's office, includes state agencies, universities, community groups and private landowners, guided by a common dedication to the preservation of Texas' natural resources and the state's economic health.

A major focus of the work is adding to the pool of knowledge about species under consideration for ESA protection. Often, relatively little is known about the population, range, habitat and needs of such species, providing a poor basis for decisions that can have major economic consequences.

Since 2013, the Legislature has appropriated \$10 million to the Comptroller's office for high-quality research on species under review

for endangered species listing. At this writing, about \$9 million has been expended to support research on these species (Exhibit 1). An additional \$5 million has been approved for the 2018-19 biennium.

In addition to funding research, the Comptroller serves as presiding officer of the Interagency Task Force on Economic Growth and Endangered Species. Created by the Legislature in 2009, the task force is a group of state agencies that assists landowners, businesses and communities in working with endangered species issues and assessing their economic impact.

2.0

3.5

3.0 In Millions of Dollars

**EXHIBIT 1** COMPTROLLER RESEARCH FUNDING FOR SPECIES UNDER ESA REVIEW

### Freshwater Mussels Spot-tailed Earless Lizard Desert Massasauga (snake) **Plains Spotted Skunk** Sprague's Pipit (bird) Western Chicken Turtle Texas Kangaroo Rat Black Rail (bird) Louisiana Pine Snake Monarch Butterfly Aquatic species on the Delaware River **Dunes Sagebrush Lizard** Prairie Chub (fish)

Source: Texas Comptroller of Public Accounts

0.0

0.5

#### THE TEXAS CONSERVATION PLAN

An early success for the Comptroller's ESA effort concerned the dunes sagebrush lizard (DSL). The little reptile's range extends from New Mexico to West Texas' Permian Basin, the location of Texas' most productive oil and gas fields, providing tens of thousands of jobs.

In 2010, FWS was considering listing the DSL under the Endangered Species Act. As leader of the Interagency Task Force, then-Comptroller Susan Combs facilitated the development of the Texas Conservation Plan (TCP), which FWS approved in February 2012 — and cited as a key factor in its decision not to list the lizard as endangered.

Under the TCP, stakeholders such as energy companies and landowners who voluntarily participate in the plan may continue their operations while avoiding unnecessary disturbances to habitat, minimizing disturbances that cannot be avoided and mitigating habitat loss. The TCP satisfies benchmarks set by FWS and has passed federal court scrutiny. Monthly reports of day-to-day compliance efforts are provided on the Comptroller's website.

The Comptroller's office holds the federal permit for the TCP and is responsible for its implementation. The agency has contracted with multiple researchers to conduct in-depth research on the lizard's population, habitat, movements and reproductive

In the first four years of the TCP's implementation, fewer than 300 acres of 200,000 acres of DSL habitat in Texas have been disturbed by program participants. These stakeholders have voluntarily rerouted pipelines, changed drilling locations and removed hundreds of acres of invasive mesquite that could affect habitat.



The dunes sagebrush lizard.

#### **NEW COMPTROLLER** DIVISION

Department of Justice.

Soon after taking office in January 2015, Comptroller Glenn Hegar centralized and focused the agency's ESA responsibilities by creating the **Economic Growth and Endangered** Species Management Division and recruiting Dr. Robert Gulley as its director.

In many ways, Gulley's work for the Comptroller's office marks the culmination of his professional experience. His résumé includes a doctorate in anatomy and neurobiology, with research at universities and the National Institutes of Health that resulted in 36 scientific publications. In addition, Gullev has more than a quarter-century of experience as an environmental attorney, including seven years with ESA cases as a senior trial attorney at the U.S.

In particular, Gulley's success in helping to guell a 50-year-old fight concerning the Edwards Aguifer made him especially well-suited to head the new agency division.

As program manager for the Edwards Aguifer Recovery Implementation Program, and then as executive director of the Habitat Conservation Program at the Edwards Aguifer Authority, Gulley helped a diverse array of stakeholders reach a consensus in a decades-old battle between users of the aguifer's waters and conservationists. The agreement meets the water needs of a growing economy while protecting eight species listed under the ESA.

Gulley says Hegar was very specific in his direction to provide "good science" for Texas stakeholders, as well as transparent information for the public at large.

"We're committed to providing information and assistance to potentially affected stakeholders, and to supporting good science, so the U.S. Fish and Wildlife Service can make an informed decision as to whether a species needs the protection of the Endangered Species Act," Gulley says.

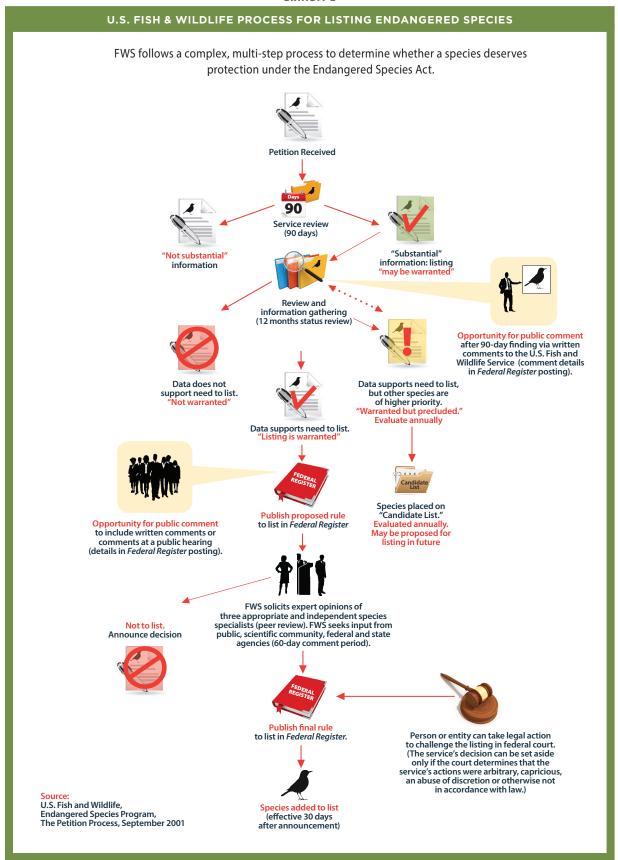
Gulley's division comprises just six people including himself, but makes up for its small size with dedication and tenacity. In addition to Gulley, three staff members have scientific backgrounds. And the entire group is involved in the research supported by the Comptroller, taking courses in topics such as mussel identification, environmental modeling and riparian restoration. They also observe researchers' field activities to better understand their work.





**DR. ROBERT GULLEY** DIRECTOR, ECONOMIC GROWTH AND **ENDANGERED SPECIES** MANAGEMENT

#### **EXHIBIT 2**





The black rail loves to hide in coastal salt marshes. Scientists can mark and band captured black rails to evaluate their populations. Photo courtesy of Woody Woodrow, U.S. Fish and Wildlife Service

Yet as Gulley explains, "It's important to remember that it's not our jobs to be scientists. We work with scientists. It's our job to understand the Endangered Species Act and the science that's required for it, and the species themselves, and to be able to communicate effectively with researchers so we can make sure their work is useful to FWS in its decisions with respect to species at risk."

#### **UNCERTAINTY**

ESA requirements involve uncertainties that can be problematic for landowners and businesses.

"When a species is listed as endangered, or is a candidate for listing, the biggest consequence can be the lack of certainty for businesses and local governments that are trying to plan their activities," Gulley says. "You have private landowners and industries that want to use the land, and they'll do the work needed to take care of the species — they just want to know what the work is, so they can plan for it and keep their costs down.

"Again, our primary role is providing information," he says. "FWS may see a species that could be listed. Maybe we can come up with voluntary conservation measures that will allow us to do what we need to do to protect that species, and see that we keep the commitments we make to FWS."

#### "GAME-CHANGING" SPECIES

Soon after becoming division director, Gulley began identifying "game-changing" species that, if listed as endangered, could involve significant economic impacts within an area.

The monarch butterfly qualifies, as its annual migration pattern covers Texas, as does the Sprague's pipit, a tiny bird that

### The Comptroller's office has allocated more than \$3.6 million for research on 12 Texas river mussel species under consideration for ESA listing.

winters in Texas. Both are affected by disappearing grassland habitat and food sources. Yet another is the spot-tailed earless lizard, whose territory lies in the middle of the energy-rich Eagle Ford shale.

But perhaps the biggest immediate project facing the Economic Growth and Endangered Species Management Division involves Texas' freshwater mussels. The Comptroller's office has allocated more than \$3.6 million for research on 12 different Texas river mussel species under consideration for ESA listing. The money has been put to use in a variety of projects designed to understand potential threats to the mussels.

"Species in the Brazos, Colorado and Guadalupe rivers affect a big swath of the state's economy, and you can transfer that knowledge to East Texas mussels in the Sabine and Trinity rivers," Gulley says.

#### A TEAM EFFORT

Because the Comptroller's research funding is offered via contracts with hard deadlines rather than grants, the information produced can be shared with other universities, FWS, state agencies such as Texas Parks and Wildlife and concerned communities and landowners much more guickly. Information and reports are shared through meetings open to the public. **CONTINUED ON PAGE 10** 



An interagency work group from the Comptroller's office, FWS, Texas Parks and Wildlife, Texas State University and others participate in a field exercise. Photo courtesy of Woody Woodrow, U.S. Fish and Wildlife Service

## Economic Growth and Endangered Species Management CONTINUED FROM PAGE 9



DR. KENNETH G. OSTRAND DIRECTOR, U.S. FISH AND WILDLIFE SERVICE, SAN MARCOS AQUATIC RESOURCES CENTER

"This has never happened before," says fisheries expert Dr. Timothy H. Bonner with Texas State University. "We've never had this amount of discussion and people talking with one another and sharing data. The comptroller has done a good job of keeping everyone informed."

Dr. Kenneth G. Ostrand, director of FWS' San Marcos Aquatic Resources Center, says his agency appreciates the information provided by the Comptroller's office.

"We're getting in early with these species, and typically our job is to catch up," Ostrand says. "With these

animals, we're at the beginning of the listing process, and actually have the luxury, for once, to approach this in a calm and logical way. Hopefully, it will result in a much greater success in the end, and eliminate the need for [endangered species] listing. It sounds strange, but we're trying to put ourselves out of business."

Ostrand says he finds the inclusion of the public as well as the research community in the process refreshing. Public meetings allow stakeholders who might be affected by an endangered species listing to ask questions and voice concerns. And informal working groups meet throughout the year to gather information from experts and input from stakeholders. All meetings are open to the public and announced on the Comptroller's website as soon as they're scheduled.



Josh Able of the San Marcos Aquatic Resources Center demonstrates a feeding system designed to support freshwater mussels as part of a study commissioned by the Comptroller's office.

"The Comptroller's office has a plan and a vision for the future of Texas, particularly from an economic perspective," Ostrand says. "They understand the link between the species, the environment and economic success."

#### **GOOD SCIENCE, GOOD DECISIONS**

Gulley understands his position within the Comptroller's office is unusual.

"There's hardly a time I speak at a conference that I'm not asked, 'Why is the Comptroller's office involved

> with endangered species?" says Gulley. "And the answer is we're trying to assist state and local agencies, industry and the citizens of Texas.

"If you look at the Endangered Species Act, there are very few places that allow for economic considerations," Gulley explains. "But the comptroller believes the best way to ensure economically sound decisions are made is to ensure the science is good and current. And if we do that, the Fish and Wildlife Service will make better decisions and have less impact on the state economy." FN

Visit comptroller.texas.gov/ programs/species-economy to learn more about the work of the **Economic Growth and Endangered** Species Management Division.



Comptroller analyst Kimberly Horndeski consults with Dr. Kenneth Ostrand, director of the FWS San Marcos Aquatic Resources Center, on the progress of the center's mussel propagation study.

## State Revenue Watch

This table presents data on net state revenue collections by source. It includes most recent monthly collections, year-to-date (YTD) totals for the current fiscal year and a comparison of current YTD totals with those in the equivalent period of the previous fiscal year.

These numbers were current at press time. For the most current data as well as downloadable files, visit comptroller.texas.gov/ transparency.

Note: Texas' fiscal year begins on Sept. 1 and ends on Aug. 31.

#### NET STATE REVENUE — All Funds Excluding Trust

(AMOUNTS IN THOUSANDS)

#### Monthly and Year-to-Date Collections: Percent Change From Previous Year

Tax Collections by Major Tax	MAY 2017	YEAR TO DATE: TOTAL	YEAR TO DATE: CHANGE FROM PREVIOUS YEAR
SALES TAX	\$2,503,456	\$21,421,602	1.24%
PERCENT CHANGE FROM MAY 2016	4.04%		
MOTOR VEHICLE SALES AND RENTAL TAXES	379,670	3,314,412	-0.42%
PERCENT CHANGE FROM MAY 2016	-1.05%		
MOTOR FUEL TAXES	304,404	2,657,429	1.64%
PERCENT CHANGE FROM MAY 2016	6.02%	, , , , ,	
FRANCHISE TAX	3,182,296	3,112,728	-16.62%
PERCENT CHANGE FROM MAY 2016	-8.90%	1,,	
INSURANCE TAXES	20,274	1,415,529	5.13%
PERCENT CHANGE FROM MAY 2016	-18.96%	1,113/323	3.1375
NATURAL GAS PRODUCTION TAX	73,886	740,148	74.62%
PERCENT CHANGE FROM MAY 2016	629.11%	740,146	74.02%
		1.052.050	2.530/
CIGARETTE AND TOBACCO TAXES	130,445	1,052,959	2.52%
PERCENT CHANGE FROM MAY 2016	-3.32%	002.126	3.500/
ALCOHOLIC BEVERAGES TAXES  DEDCENT CHANCE FROM MAY 2016	104,226	903,136	2.58%
PERCENT CHANGE FROM MAY 2016	-15.81%	1.556.010	25.460/
OIL PRODUCTION AND REGULATION TAXES	193,099	1,556,912	25.46%
PERCENT CHANGE FROM MAY 2016	39.67%		
UTILITY TAXES <sup>1</sup>	63,154	298,169	-0.63%
PERCENT CHANGE FROM MAY 2016	0.31%	1	1
HOTEL OCCUPANCY TAX	42,960	382,130	-0.62%
PERCENT CHANGE FROM MAY 2016	-18.45%	1	1
OTHER TAXES <sup>2</sup>	65,909	154,956	1.77%
PERCENT CHANGE FROM MAY 2016	11.15%		
TOTAL TAX COLLECTIONS	\$7,063,778	\$37,010,109	1.14%
PERCENT CHANGE FROM MAY 2016	-1.58%		
Revenue By Source	MAY 2017	YEAR TO DATE: TOTAL	YEAR TO DATE: CHANGE FROM PREVIOUS YEAR
TOTAL TAX COLLECTIONS	\$7,063,778	\$37,010,109	1.14%
PERCENT CHANGE FROM MAY 2016	-1.58%	1 . , ,	1
FEDERAL INCOME	3,054,257	28,885,118	-4.53%
PERCENT CHANGE FROM MAY 2016	-4.42%	.,,	
LICENSES, FEES, FINES AND PENALTIES	676,675	7,952,634	-12.68%
PERCENT CHANGE FROM MAY 2016	-22.57%	1,552,65	12.0070
INTEREST AND INVESTMENT INCOME	292,625	983,631	20.51%
PERCENT CHANGE FROM MAY 2016	21.72%	703,031	20.5170
NET LOTTERY PROCEEDS <sup>3</sup>	156,987	1,437,659	-14.08%
PERCENT CHANGE FROM MAY 2016	-4.60%	לכטו,ונדון	14.0070
SALES OF GOODS AND SERVICES		220.022	6.50%
	28,606	229,833	0.30%
PERCENT CHANGE FROM MAY 2016	57.60%	100 (14	01 200/
SETTLEMENTS OF CLAIMS  DEDCENT CHANGE FROM MAY 2016	4,688	109,614	-81.20%
PERCENT CHANGE FROM MAY 2016	-3.88%	1 252 274	60.4701
LAND INCOME	145,671	1,252,374	69.47%
PERCENT CHANGE FROM MAY 2016	113.08%	1	
CONTRIBUTIONS TO EMPLOYEE BENEFITS	4	45	11.42%
PERCENT CHANGE FROM MAY 2016	-23.77%	T	1
OTHER REVENUE	508,615	4,359,683	12.92%
PERCENT CHANGE FROM MAY 2016	32.71%		
TOTAL NET REVENUE	\$11,931,905	\$82,220,700	-1.93%

<sup>&</sup>lt;sup>1</sup> Includes public utility gross receipts assessment, gas, electric and water utility taxes and gas utility pipeline tax.

PERCENT CHANGE FROM MAY 2016

Note: Totals may not add due to rounding.

-1.60%

<sup>&</sup>lt;sup>2</sup> Includes the cement and sulphur taxes and other occupation and gross receipts taxes not separately identified.

<sup>&</sup>lt;sup>3</sup> Gross sales less retailer commissions and the smaller prizes paid by retailers.



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